

## Loan Portfolio Score (worth 50%)

- Velocity (50% of loan portfolio score)
  - Number of loans / Number of years
- Retention Rate (30% of loan portfolio score)
  - Loans current/paid off vs loans written off (i.e. is the money loaned out coming back?)
- Interest Rate (20% of loan portfolio score)
  - Loan portfolio avg interest rate / 2. Range 0-2. (i.e. avg interest rate of 3 = score of 1.5)

## **Entrepreneurship Activity Score (worth 50%)**

### **Community Activity (40% of Eship Activity Score)**

- Board certified programs
- Pilot programs
- Other programs
- Other activities



## Leadership Team (35% of Eship Activity Score)

- Engagement of point person with NetWork Kansas, especially field manager
- Composition of team
- Frequency of meetings
- Engagement of team



## Progress (15% of Eship Activity Score)

- Clear, reasonable goals pertaining to entrepreneurship
- Demonstrated progress toward those goals
- What do you want to accomplish, and are you taking steps to get there?

## Community Factors (10% of Eship Activity Score)

- Knowledge of and connection to resources
- Utilization of other NetWork Kansas resources and funding programs
  - StartUp Kansas
  - Multiplier
  - Etc.
- Utilization of other entrepreneurship resources
- Community support for entrepreneurship

